



INDIAN SCHOOL AL WADI AL KABIR

Class: XI	Department: Commerce
Worksheet No: 1	Emerging modes of business

Write True or False

1. Internet is a private and secure network.
2. E-business has developed business into a two-way traffic which was earlier a one-way traffic only.
3. E-business has helped businesses in achieving higher efficiency but the cost has increased due to technological inputs.
4. ATM's are an example of e-business transactions.
5. E-business is also helpful in personnel recruitment, selection and training.

Fill in the Blanks

6. Companies can service their customers round-the-clock with the development of ----- variant of e-business.
- 7 In the C 2 C variant of e-business, the business originates from the ----- and the ultimate destination is also a----- .
8. The dimension of e-commerce that helps the consumers in dealing in pre-owned goods is known as----- commerce.
9. A firm's interaction with its employees on the intranet facilities is known as ----- - commerce.
10. The speed of movement of money, information and documents has tremendously increased with the use of----- .

Choose the correct answer

11. ----- greatly facilitates and speeds up the entire B2C process
 - a. B-commerce
 - b. None of these
 - c. E-banking
 - d. E-commerce

12. B2C variant of e-commerce enables a business to be in touch with its -----
 - a. Creditors

- b. Managers
- c. Customers
- d. Employess

13. A firm's interaction with its employees, sometimes referred to as -----

- a. B2E
- b. B2C
- c. C2C
- d. C2B

14. Expand VPN

- a. Virtual Personal Network
- b. Virtual Popular Network
- c. Virtual Private Network
- d. Virtual Public Network

15. Selling goods through Flipkart and cBay.com is ----- type of e-business transactions

- a. B2B transactions
- b. C2C transactions
- c. B2C transactions
- d. C2B transactions

16. Which of the following is not correct

- a. Low personal touch is a limitation of e-business
- b. E-business can be formed easily
- c. Traditional business has no personal touch
- d. None of these

17. Money withdrawn through ATM is ----- type of E-business

- a. C2B
- b. C2C
- c. B2B
- d. B2C

Match the following:

18. Identify the Technologies used in e-commerce with their primary utility.

- a) Intercom a) multimedia and 3D communication
- b) Intranet b) Communication between different organisations
- c) voice communication within the office

19. Link the Computer Networks used by business organisations business with their main feature

- a) Intranet a) Public network
- b) Internet b) Private and secure network
- c) VPN c) private networks

20. Identify the primary purpose of following variants of e-business

- a) C 2 C a) firm's interaction with another firm
- b) B 2 E b) dealing in used goods
- c) firm's interaction with its personal

21. Identify the activities involved in various dimensions of e-business with the respective mode.

- a) Placing order with suppliers/Coordinating with intermediaries a) B2C commerce
- b) promotion and delivery of products b) Intra-B commerce
- c) Recruitment, inventory management training c) B2B commerce

22. You want to sell your old guitar and some household electronic gadgets; these items do not have an established market. Name the scope of business to be used.
23. An organization has reduced dependence on paper-work and red-tapism. They practice electronic systems to record data and maintains database for their supplier and clients.
- a) Identify the benefit of e-business referred above.
 - b) Discuss any two other benefits of e-business.